

CG Wrestling Rep job description

Independent Team Sales Representatives – Clinch Gear Wrestling

Clinch Gear Wrestling (www.clinchgear.com) is seeking Independent Team Sales Reps for exclusive territories nationwide.

The fastest growing performance brand in amateur wrestling, **Clinch Gear Wrestling** features a robust and growing Team Catalog to meet the needs of schools and clubs.

Our Independent Team Sales Reps are detail-oriented, self-motivated independent contractors with superb communication skills, passion for the sport of wrestling and availability to maximize sales opportunities during the peak sales months of September to January.

Responsibilities:

- Present the **Clinch Gear Wrestling** product line to high school and club coaches in your exclusive territory
- Serve existing accounts and generate new business
- Follow up on leads generated by **Clinch Gear Wrestling** advertising and marketing
- Communicate effectively with customers and **Clinch Gear Wrestling** staff throughout the sales and production process
- Provide historical records by maintaining records on area and customer sales
- Submit daily call reports, weekly work plans, and monthly and annual territory analyses
- Represent the **Clinch Gear Wrestling** brand and manage event and team sales at wrestling tournaments, coaches clinics and related events in your exclusive territory
- Recommend changes in products, service and policy by evaluating results and competitive developments
- Monitor competition by gathering current marketplace information on pricing, products, new products, delivery schedules, merchandising techniques, etc.
- Maintain professional and technical knowledge by reviewing product specifications, studying professional publications, establishing personal networks and participating in professional societies
- Contribute to team effort by accomplishing related results as needed
- Conduct yourself with professionalism and integrity at all times

Compensation:

Commission-based compensation with a performance-based bonus schedule.

To Apply:

Please forward your letter of interest to **Clinch Gear Wrestling** Division Manager Fernando Serratos at fernando@clinchgear.com.